# Spinnaker 2



## about us



### mission

Spinnaker Media is a compound college mass media outlet aimed at serving its campus community as a forum for accurate, fair and comprehensive news, entertainment, and information. We view ourselves as a growing learning environment for our students to gain experience in newsgathering and the dissemination, management, production, advertising, and business aspects of the industry. We give students the opportunity to fill leadership positions and to provide a beneficial service to our audience. Our goal is to continue to grow our target audience, our revenue and ensure our student staff members obtain a relevant experience while at Spinnaker.

### vision

Our vision is to be our campus', and our communities', key media outlet; to share smart, creative and accurate news, entertainment and information for anything that is happening on and around the University of North Florida's campus.

#### contact info

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### demographics



know spinnaker new web visitors off-campus living



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### Spinnaker Stats

#### Print

Monthly Publication Readership up to 48,000 Distribution: on campus and off campus National award-winning publication

#### Radio

More than 18,000 reached 24/7 online streaming FM 95.5 – WSKR – Fall 2014 Award Winning Station CMJ Nomination

#### Digital

Monthly page views  $\approx$  35,940 Social media followers  $\approx$  3,833 New visitors  $\approx$  65.09% per month

#### TV

More than 18,000 reached Airs 24/7 News, Osprey Shows, and movies





### Spinnaker Magazine

Display Ad sizes*	Rate	3X- 10%**	6X – 15%**	8X – 20%**
⅓ Page, Vertical	\$605	\$545	\$514	\$484
1/2 Page, Vertical	\$1,010	\$909	\$860	\$808
1/2 Page, Horizontal	\$1,010	\$909	\$860	\$808
Full Page	\$1,615	\$1,454	\$1,373	\$1,292
Center Spread	\$2,422	\$2,180	\$2,059	\$1,938
Inside Front Page ***	\$1,800	\$1,800	\$1,530	\$1,440
Inside Back Page***	\$1,800	\$1620	\$1,530	\$1,440
Back Cover ***	\$2,692	\$2,423	\$2,288	\$2,154

\*Safe design margins included = 0.25"

\*\*Discounts may not be combined; price is per ad \*\*\*Size applies to Full Page

#### Inserts and Takeout Menus

Rate	\$50.00 per M	
Maximum Size	13" x 10"	
Minimum Size	Cards	5″ × 4″
	Envelopes	8" x 10.5" (quarter folded inserts)
Maximum thickness	1/4 "	
	Standard 30lb.	newsprint Limited to 96 pages
Minimum thickness	Singles- sheets/cards/envelopes .005" (70lb)	
	Standard 30lb.	newsprint 8 pages
	Standard tablo	ids on 30lb. 8 pages

\*Specs: Ads must be 300dpi, CMYK, tiff and match Spinnaker dimensions

Center Spread 17.75x11.5″

### Spinnaker TV

#### 30 Second Spots\*

Video and/or Graphic Still Slides\*\* incorporated in SpinnakerTV daily programming.

#### Production - \$50 per hour\*\*

Spinnaker TV offers full production services, including production crew, equipment and post-production. Spinnaker TV can assist depending on time of year and staffing.

#### Discounts\*\*\*

10% TV media purchase for semester-long contracts 15% TV media purchase for multiple semesters or yearlong contracts Bundle discount or "a la carte" TV media purchase may apply.

#### Monday to Thursday Programming

Time Slot	1 Spot	2 Spots	3 Spots
Daytime Spots	¢0	ድር	¢0
6 AM – 3 PM Breaktime Spots	\$3	\$5	\$8
3 – 6 AM/PM Primetime	\$4	\$7	\$10
6 PM – 3 AM	\$5	\$9	\$13

#### Friday to Sunday Programming

Time Slot	1 Spot	2 Spots	3 Spots
Daytime Spots 6 AM – 3 PM	\$4	\$7	\$11
Breaktime Spots 3 – 6 AM/PM	\$5	\$9	\$14
Primetime 6 PM – 3 AM	\$7	\$13	\$20

\* Clients must supply pre-produced, ready-to-air advertisment in .MOV or .AVI format. Graphics and pictures must be submitted in .JPEG or .Tiff format.

\*\*\$50 per hour rate may not apply in all circumstances.

\*\*\*TV discounts may not be combined or stacked.









### Spinnaker Digital

728 x 90 pixels Leaderboard Ads\*

one space for three rotating ads at the top of every page

One Week	One Month	One Semester	Yearlong
\$135	\$525	\$1,890	\$5,040

#### 300 x 250 pixels Wide Rectangle Ads\*

Multiple space around the website, at the front, in line with stories

One Week	One Month	One Semester	Yearlong
\$80	\$315	\$1,050	\$3,045

#### 320 x 50 pixels Mobile Leaderboard Ads\*

one space for three rotating ads at the top of every page

One day	One Month	One Semester	Yearlong
\$1	\$27	\$115	\$320

\*Ads are linked to advertiser's website.

#### Classifieds\*

UNF Student FREE Non Student \$40 per month

\* Must call every month to renew.



### Spinnaker Radio

#### **Sponsorship Spots**

Because it is a non-commercial radio station, spots are taxdeductible donations to Spinnaker Radio. Sponsorship spots can be up to 30 seconds. Wording must be non-comparative and factual

Example: "John's Pizzeria-Your neighborhood place for pizza, pasta, and more! Located at the the corner of Beach and A1A, Jacksonville Beach, 904-555-1234 or at johnspizzeria.com"

#### **Still Slides**

Spinnaker Radio has its ownTV channel on campus – channel 171. This allows graphic still slides to be incorporated and rotate more than a hundred times daily as Spinnaker Radio content is played. Slides will appear in 15-second rotations.

#### Underwriting

Available for individual programs Tax-deductible Programs typically air once a week Special arrangements can be made for programs airing more than once a week.

Example: "This program brought to you by John's Pizzeria..."

#### **Radio Options**

Sponsorship Spots Still Slides Underwriting \$20 / month \$200 / month \$200 / month

### Policies, Deadlines, & Cancellations

#### **General Policies**

The Spinnaker reserves the right to reject at any time any advertisement, copy or imagery that it deems unsuitable. The Spinnaker will make the final determination regarding any advertisement's suitability for publication. Advertising may be rejected that is potentially libelous; violates any federal, state or local laws; or encourages discrimination against any individual or group on the basis of race, sex, age, color, creed, religion, national origin or disability. All ads having the appearance of news must have the word "advertisement" printed prominently above the ad or stated in the ad. The Spinnaker is not responsible for any errors in ads submitted by the advertiser or ads that have been created by the Spinnaker staff after the advertiser has given approval of ad proof.

#### **Creative Ad Services**

Spinnaker staff will charge a fee for design. Clients will receive the original creation and up to two ad revisions based on client requests. Starting rate is \$75 with two change requests. Additional edits will be billed at \$25 per hour with a minimum charge of \$25.

#### **Display Advertising**

If Spinnaker is contracted to design the ad, space reservation is required by 5 p.m. 15 business days prior to run date. Copy approval is required by 5 p.m. 10 business days prior to run date.

#### **Payment Policies**

Clients **must prepay** for their advertisement to run. Advertising will not be accepted from the advertiser if the invoice has not been prepaid. Clients with established payment records who take out advertisements may be able to pay on a monthly or weekly basis. If the payment has not been made as arranged, the advertising will be pulled. Accounts that remain unpaid after the 30 days prepayment period will be forwarded to a collection agency if necessary, and collections costs up to 33.3 percent will be added to the balance due. All classified advertising must also be prepaid.

#### **Deadlines To Submit**

Earlier deadlines may apply for special projects, promotions and sections

Spinnaker Magazine	By email <b>two (2) weeks</b> prior to run date
Inserts	Insert samples must be submitted for approval prior to shipping. Must be shipped directly to the printer at least <b>two</b> (2) weeks prior to insertion
SpinnakerTV	Pre-produced ads must be received by Spinnaker TV at least <b>seven (7) days prior</b> to the first air date
Spinnaker Digital	By email no later than <b>two (2) business</b> days before the ad is scheduled to run
Spinnaker Radio	By email no later than <b>two (2) business</b> days before the ad is scheduled to run
	ancelled after the deadline at the request subject to being <b>charged in full or for</b>
Spinnaker Magazine	By phone or email no later than <b>one (1)</b> week before the ad is scheduled to run
SpinnakerTV	By phone or email no later than <b>twenty-four (24) hours</b> before the ad is scheduled to run
Spinnaker Digital	By phone or email no later than <b>twenty-four (24) hours</b> before the ad is scheduled to run
Spinnaker Radio	By phone or email no later than <b>twenty-four (24) hours</b> before the ad is scheduled to run





